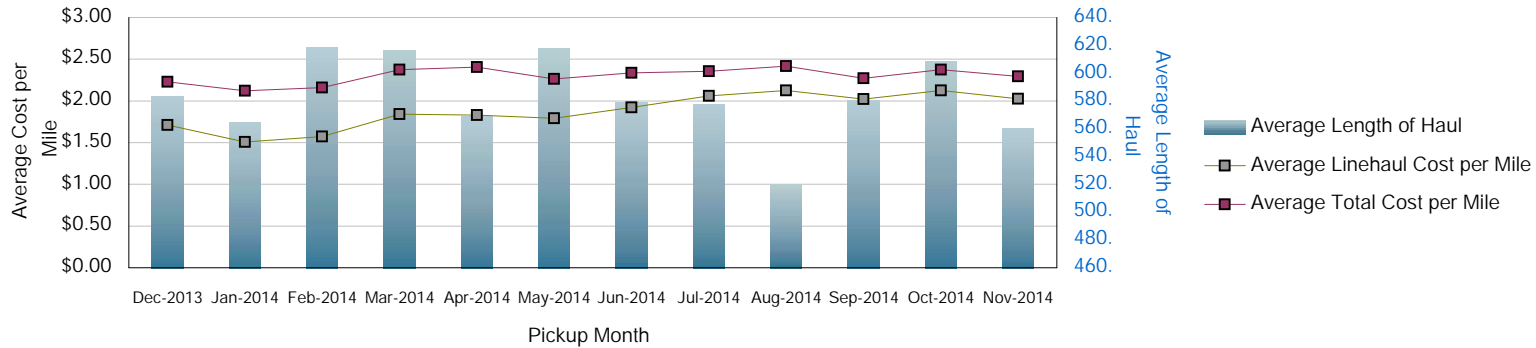


Average Cost per Mile



	Dec-2013	Jan-2014	Feb-2014	Mar-2014	Apr-2014	May-2014	Jun-2014	Jul-2014	Aug-2014	Sep-2014	Oct-2014	Nov-2014	Grand Total
Shipments	68	111	98	115	123	123	119	133	134	120	122	90	1,356
Weight	1,105,096	1,434,210	1,334,075	1,638,457	1,587,986	1,581,144	1,583,654	1,667,960	1,703,189	1,330,055	1,507,599	1,036,892	17,510,317
Current Linehaul	\$67,936	\$94,446	\$95,376	\$130,417	\$128,019	\$136,187	\$132,600	\$158,122	\$148,182	\$140,942	\$157,797	\$102,137	\$1,492,161
Current Fuel Charge	\$18,781	\$36,828	\$33,156	\$34,304	\$37,853	\$34,416	\$27,173	\$21,701	\$18,330	\$16,054	\$16,539	\$12,301	\$307,437
Accessorial Cost	\$1,680	\$1,634	\$2,180	\$3,665	\$2,523	\$1,287	\$1,261	\$1,123	\$1,912	\$1,300	\$1,987	\$1,310	\$21,859
Current Freight Cost Total	\$88,397	\$132,908	\$130,711	\$168,386	\$168,395	\$171,889	\$161,034	\$180,946	\$168,424	\$158,297	\$176,323	\$115,747	\$1,821,457
Average Weight per Shipme	16,251	12,921	13,613	14,247	12,910	12,855	13,308	12,541	12,710	11,084	12,357	11,521	12,913
Average Length of Haul	583	564	618	616	569	617	579	578	520	581	609	560	582
Average Linehaul Cost per M	\$1.71	\$1.51	\$1.57	\$1.84	\$1.83	\$1.79	\$1.92	\$2.06	\$2.13	\$2.02	\$2.12	\$2.03	\$1.89
Average Fuel Cost per Mile	\$0.47	\$0.59	\$0.55	\$0.48	\$0.54	\$0.45	\$0.39	\$0.28	\$0.26	\$0.23	\$0.22	\$0.24	\$0.39
Average Total Cost per Mile	\$2.23	\$2.12	\$2.16	\$2.38	\$2.41	\$2.26	\$2.34	\$2.36	\$2.42	\$2.27	\$2.37	\$2.30	\$2.31



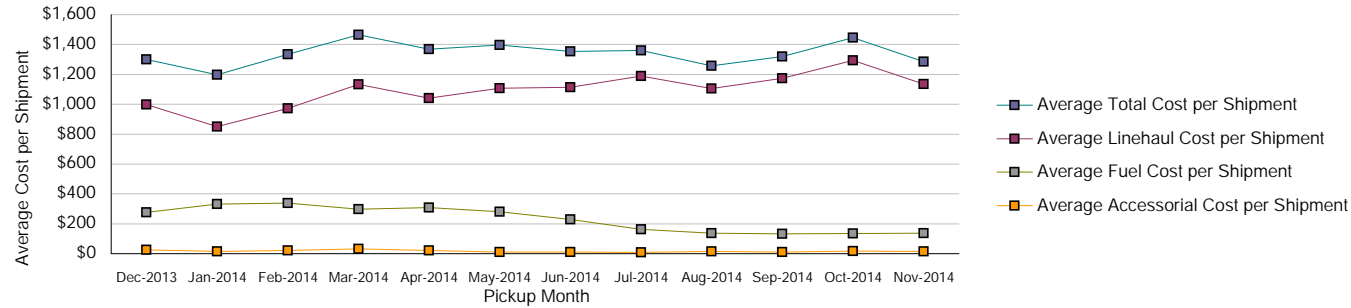
To learn more about our services watch the story of Todd on our website today.

www.phalanx-strategies.com or call 888-961-4833

info@phalanx-strategies.com



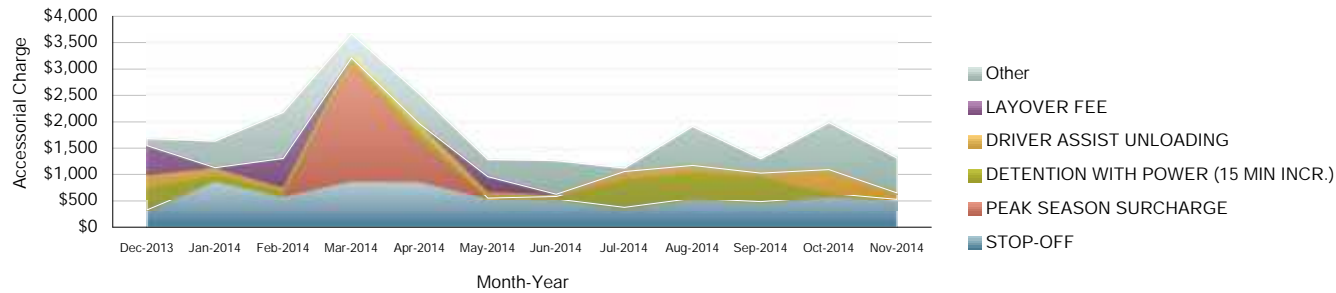
Average Cost per Shipment



	Dec-2013	Jan-2014	Feb-2014	Mar-2014	Apr-2014	May-2014	Jun-2014	Jul-2014	Aug-2014	Sep-2014	Oct-2014	Nov-2014	Grand Total
Shipments	68	111	98	115	123	123	119	133	134	120	122	90	1,356
Current Linehaul	\$67,936	\$94,446	\$95,376	\$130,417	\$128,019	\$136,187	\$132,600	\$158,122	\$148,182	\$140,942	\$157,797	\$102,137	\$1,492,161
Current Fuel Charge	\$18,781	\$36,828	\$33,156	\$34,304	\$37,853	\$34,416	\$27,173	\$21,701	\$18,330	\$16,054	\$16,539	\$12,301	\$307,437
Accessorial Cost	\$1,680	\$1,634	\$2,180	\$3,665	\$2,523	\$1,287	\$1,261	\$1,123	\$1,912	\$1,300	\$1,987	\$1,310	\$21,859
Current Freight Cost Total	\$88,397	\$132,908	\$130,711	\$168,386	\$168,395	\$171,889	\$161,034	\$180,946	\$168,424	\$158,297	\$176,323	\$115,747	\$1,821,457
Average Linehaul Cost per Shipment	\$999	\$851	\$973	\$1,134	\$1,041	\$1,107	\$1,114	\$1,189	\$1,106	\$1,175	\$1,293	\$1,135	\$1,100
Average Fuel Cost per Shipment	\$276	\$332	\$338	\$298	\$308	\$280	\$228	\$163	\$137	\$134	\$136	\$137	\$227
Average Accessorial Cost per Shipment	\$25	\$15	\$22	\$32	\$21	\$10	\$11	\$8	\$14	\$11	\$16	\$15	\$16
Average Total Cost per Shipment	\$1,300	\$1,197	\$1,334	\$1,464	\$1,369	\$1,397	\$1,353	\$1,360	\$1,257	\$1,319	\$1,445	\$1,286	\$1,343



Accessorial Summary by Month (Top 5)



Accessorial Summary by Month (Top 5)

	Dec-2013	Jan-2014	Feb-2014	Mar-2014	Apr-2014	May-2014	Jun-2014	Jul-2014	Aug-2014	Sep-2014	Oct-2014	Nov-2014	Grand Total
STOP-OFF	\$325	\$867	\$590	\$875	\$860	\$550	\$535	\$375	\$545	\$485	\$575	\$530	\$7,112
PEAK SEASON SURCHARGE				\$2,224	\$817								\$3,041
DETENTION WITH POWER (15 MIN INCR.)	\$424	\$135	\$100	\$110	\$150		\$50	\$550	\$501	\$479	\$66		\$2,564
DRIVER ASSIST UNLOADING	\$248	\$126	\$66		\$132	\$132	\$38	\$132	\$126	\$60	\$454	\$120	\$1,634
LAYOVER FEE	\$550		\$550			\$275							\$1,375
Other	\$133	\$506	\$873	\$456	\$564	\$330	\$638	\$66	\$740	\$277	\$891	\$660	\$6,133
Grand Total	\$1,679	\$1,634	\$2,179	\$3,665	\$2,523	\$1,287	\$1,260	\$1,123	\$1,911	\$1,300	\$1,986	\$1,310	\$21,859

To learn more about our services watch the story of Todd on our website today.

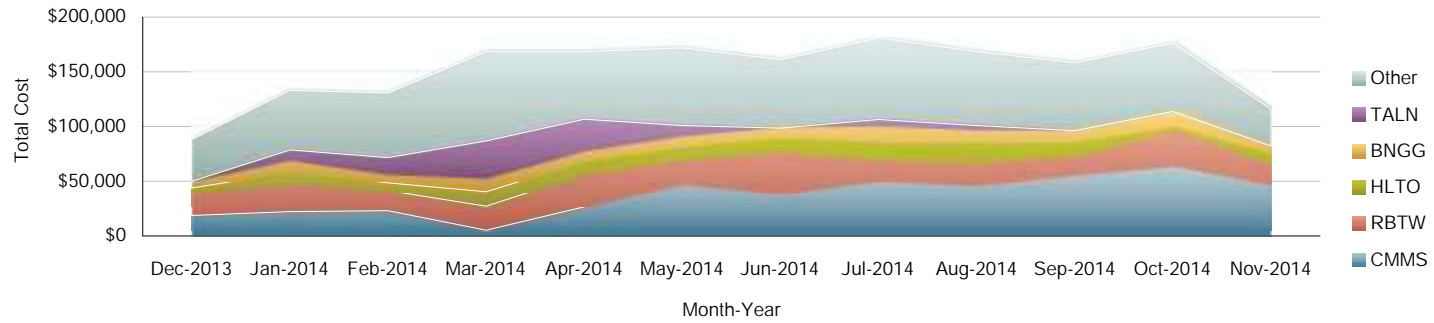
www.phalanx-strategies.com or call 888-961-4833

info@phalanx-strategies.com





Total Cost by Carrier (Top 5)





		Dec-2013	Jan-2014	Feb-2014	Mar-2014	Apr-2014	May-2014	Jun-2014	Jul-2014	Aug-2014	Sep-2014	Oct-2014	Nov-2014	Grand Total
CMMS	Shipments	8	12	11	4	14	21	17	19	22	22	26	17	193
	Miles	8,845	10,671	10,417	1,993	12,669	22,020	16,172	23,563	20,740	25,804	29,504	22,543	204,941
	Current Freight Cost Total	\$18,810	\$22,203	\$23,171	\$5,199	\$26,573	\$47,398	\$38,736	\$50,635	\$46,428	\$55,575	\$63,482	\$46,911	\$445,121
	Average Total Cost per Mile	\$2.13	\$2.08	\$2.22	\$2.61	\$2.10	\$2.15	\$2.40	\$2.15	\$2.24	\$2.15	\$2.15	\$2.08	\$2.17
RBTW	Shipments	12	17	12	12	14	16	19	11	13	10	17	11	164
	Miles	9,911	12,467	7,922	7,737	11,859	8,574	16,369	7,261	7,139	7,709	14,578	8,052	119,578
	Current Freight Cost Total	\$21,293	\$26,032	\$18,375	\$22,022	\$29,956	\$21,882	\$37,826	\$18,149	\$19,862	\$17,558	\$32,861	\$17,880	\$283,697
	Average Total Cost per Mile	\$2.15	\$2.09	\$2.32	\$2.85	\$2.53	\$2.55	\$2.31	\$2.50	\$2.78	\$2.28	\$2.28	\$2.22	\$2.37
HLTO	Shipments	5	12	8	16	13	14	16	19	23	14	3	10	153
	Miles	1,315	3,398	2,444	4,426	3,915	3,909	4,505	5,561	6,104	3,823	909	2,584	42,893
	Current Freight Cost Total	\$3,794	\$9,933	\$6,939	\$13,145	\$11,565	\$11,733	\$12,894	\$16,671	\$18,526	\$12,326	\$3,121	\$9,069	\$129,717
	Average Total Cost per Mile	\$2.88	\$2.92	\$2.84	\$2.97	\$2.95	\$3.00	\$2.86	\$3.00	\$3.04	\$3.22	\$3.43	\$3.51	\$3.02
BNGG	Shipments	10	15	13	17	14	13	13	19	16	15	19	13	177
	Miles	2,366	4,621	2,626	8,782	3,608	4,326	3,817	5,615	4,474	4,246	5,437	3,212	53,130
	Current Freight Cost Total	\$5,987	\$10,442	\$7,669	\$12,337	\$9,030	\$9,497	\$9,102	\$13,939	\$11,051	\$10,713	\$14,410	\$8,318	\$122,495
	Average Total Cost per Mile	\$2.53	\$2.26	\$2.92	\$1.40	\$2.50	\$2.20	\$2.38	\$2.48	\$2.47	\$2.52	\$2.65	\$2.59	\$2.31
TALN	Shipments		2	3	10	9	2		2	1				29
	Miles		4,180	6,270	11,535	10,197	4,180		2,774	2,090				41,226
	Current Freight Cost Total		\$10,161	\$15,588	\$34,218	\$29,662	\$10,230		\$7,178	\$5,115				\$112,152
	Average Total Cost per Mile		\$2.43	\$2.49	\$2.97	\$2.91	\$2.45		\$2.59	\$2.45				\$2.72
Other	Shipments	33	53	51	56	59	57	54	63	59	59	57	39	640
	Miles	17,237	27,300	30,889	36,404	27,706	32,942	28,079	32,044	29,145	28,105	23,843	14,031	327,725
	Current Freight Cost Total	\$38,513	\$54,137	\$58,969	\$81,464	\$61,609	\$71,149	\$62,475	\$74,373	\$67,441	\$62,125	\$62,448	\$33,570	\$728,275
	Average Total Cost per Mile	\$2.23	\$1.98	\$1.91	\$2.24	\$2.22	\$2.16	\$2.22	\$2.32	\$2.31	\$2.21	\$2.62	\$2.39	\$2.22
Grand Total:	Shipments	68	111	98	115	123	123	119	133	134	120	122	90	1,356
	Miles	39,674	62,637	60,568	70,877	69,954	75,951	68,942	76,818	69,692	69,687	74,271	50,422	789,493
	Current Freight Cost Total	\$88,397	\$132,908	\$130,711	\$168,386	\$168,395	\$171,889	\$161,034	\$180,946	\$168,424	\$158,297	\$176,323	\$115,747	\$1,821,457
	Average Total Cost per Mile	\$2.23	\$2.12	\$2.16	\$2.38	\$2.41	\$2.26	\$2.34	\$2.36	\$2.42	\$2.27	\$2.37	\$2.30	\$2.31

Jan 5, 2015

5

To learn more about our services watch the story of Todd on our website today.

www.phalanx-strategies.com or call 888-961-4833

info@phalanx-strategies.com





		Dec-2013	Jan-2014	Feb-2014	Mar-2014	Apr-2014	May-2014	Jun-2014	Jul-2014	Aug-2014	Sep-2014	Oct-2014	Nov-2014	Grand Total
VV INDUSTRIES, INC - RENO, NV	Shipments	2	4	4	3	4	3	2	2	1	2	3	2	32
	Current Freight Cost To	\$6,551	\$11,014	\$11,143	\$8,390	\$12,135	\$8,538	\$6,822	\$6,679	\$3,340	\$6,318	\$8,852	\$5,574	\$95,356
	Miles	3,586	6,720	6,720	5,040	6,720	5,040	3,586	3,360	1,680	3,360	5,040	3,360	54,212
	Total Cost per Mile	\$1.83	\$1.64	\$1.66	\$1.66	\$1.81	\$1.69	\$1.90	\$1.99	\$1.99	\$1.88	\$1.76	\$1.66	\$1.76
DD INDUSTRIES, INC - JACKSONVILLE, FL	Shipments	1	2	2	2	2	3	2	2	2	2	3	1	24
	Current Freight Cost To	\$1,995	\$3,999	\$4,024	\$4,041	\$4,464	\$7,172	\$4,008	\$4,008	\$4,730	\$4,620	\$7,494	\$2,096	\$52,651
	Miles	759	1,518	1,518	1,518	1,518	2,277	1,518	1,518	1,518	1,518	2,277	759	18,216
	Total Cost per Mile	\$2.63	\$2.63	\$2.65	\$2.66	\$2.94	\$3.15	\$2.64	\$2.64	\$3.12	\$3.04	\$3.29	\$2.76	\$2.89
J SUPPLY CO - OKLAHOMA CITY, OK	Shipments	4	8	7	7	12		1	3		8	9	6	65
	Current Freight Cost To	\$2,242	\$4,496	\$3,955	\$4,354	\$7,441		\$618	\$1,853		\$4,905	\$5,480	\$3,578	\$38,922
	Miles	812	1,624	1,421	1,421	2,436		203	609		1,624	1,827	1,218	13,195
	Total Cost per Mile	\$2.76	\$2.77	\$2.78	\$3.06	\$3.05		\$3.04	\$3.04		\$3.02	\$3.00	\$2.94	\$2.95
YY AIR FILTER - KANSAS CITY, MO	Shipments	2	3	3	3	4	4	2	3	4	4	4	3	39
	Current Freight Cost To	\$1,809	\$2,732	\$2,577	\$2,632	\$3,118	\$3,556	\$1,781	\$2,528	\$3,483	\$3,682	\$3,468	\$2,616	\$33,983
	Miles	982	1,473	1,473	1,473	2,156	1,962	980	1,470	1,963	1,964	1,964	1,473	19,333
	Total Cost per Mile	\$1.84	\$1.85	\$1.75	\$1.79	\$1.45	\$1.81	\$1.82	\$1.72	\$1.77	\$1.87	\$1.77	\$1.78	\$1.76
AA AIR FILTERS - DENVER, CO	Shipments		1	2	1	1	3	2	1	1	2	1		15
	Current Freight Cost Total		\$1,845	\$3,689	\$2,283	\$2,046	\$6,143	\$4,895	\$2,475	\$2,365	\$4,620	\$2,310		\$32,671
	Miles		780	1,560	780	780	2,340	1,560	780	780	2,472	780		12,612
	Total Cost per Mile		\$2.37	\$2.37	\$2.93	\$2.62	\$2.63	\$3.14	\$3.17	\$3.03	\$1.87	\$2.96		\$2.59
Other	Shipments	36	64	52	59	63	70	69	77	86	70	63	52	761
	Current Freight Cost To	\$31,270	\$57,244	\$44,899	\$52,729	\$55,685	\$61,562	\$56,871	\$66,868	\$71,411	\$63,364	\$57,739	\$42,699	\$662,342
	Miles	13,470	26,979	20,845	22,831	24,099	27,196	24,497	27,464	29,440	27,224	21,912	16,795	282,752
	Total Cost per Mile	\$2.32	\$2.12	\$2.15	\$2.31	\$2.31	\$2.26	\$2.32	\$2.43	\$2.43	\$2.33	\$2.64	\$2.54	\$2.34
Grand Total	Shipments	45	82	70	75	86	83	78	88	94	88	83	64	936
	Current Freight Cost To	\$43,867	\$81,330	\$70,289	\$74,429	\$84,889	\$86,972	\$74,995	\$84,411	\$85,329	\$87,508	\$85,343	\$56,564	\$915,925
	Miles	19,609	39,094	33,537	33,063	37,709	38,815	32,344	35,201	35,381	38,162	33,800	23,605	400,320
	Total Cost per Mile	\$2.24	\$2.08	\$2.10	\$2.25	\$2.25	\$2.24	\$2.32	\$2.40	\$2.41	\$2.29	\$2.52	\$2.40	\$2.29

Jan 5, 2015

6

To learn more about our services watch the story of Todd on our website today.

www.phalanx-strategies.com or call 888-961-4833

info@phalanx-strategies.com

